

Culinary Engagement Reveals \$339,448 in Annual Savings Opportunities

Member Profile

This healthcare Member works with Foodbuy through one of our healthcare GPO partners.



Short-term acute care hospital with 350+ beds



Part of the 5th largest for-profit healthcare system in the US

The Challenge

This acute-care hospital had two goals in mind. The first was to reduce procurement expenses without impacting quality. The second, was the increase operational efficiencies in both the main kitchen and independent living.

The Member's Foodbuy account manager recommended an operational consult with Foodbuy's Culinary Solutions Team.

The Solution

The Foodbuy Culinary Solutions Team traveled to California for an operational consultation with the hospital. The team reviewed menus, dish quality, and ordering processes and identified several key opportunities for improvement, including:

- Reducing costs through recommended broadline and regional programs.
- Eliminating excess spending through vendor order guides and routine storage inventories.
- Reducing food waste through use of a waste log, as well as adjustments to portion sizes.

The Member received a detailed report with all recommendations and savings opportunities.

The Results

If the recommended program switches are implemented, this Member could realize:



\$195,196 in total savings opportunities



\$115,244 in broadline conversion savings



\$64,952 in regional conversion